

TIMESHARE BROKER ASSOCIATES

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Wesley Kogelman

Chief Business Officer

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Timeshare Broker Associates, LLC (TBA) is one of the most widely-recognized online timeshare resale brokerage companies in the country. TBA was created to provide timeshare owners with a way to sell their timeshares using a traditional, commission-based real estate brokerage approach and has experienced steady success.

Headquartered in Tampa, Florida, and with a sales office in Orlando, TBA uses a network of timeshare brokers and FSBO resale avenues to match up timeshare sellers with buyers. Using leading search marketing and SEO strategies for timeshare resales, the company is known for providing a legitimate and trusted platform for timeshare owners to connect with buyers throughout the world.

The no upfront fee business model of Timeshare Broker Associates ensures that sellers can come to a safe environment in order to sell. As a licensed real estate company, TBA only receives payment after a sale is closed and finalized. This is the peace of mind sellers need when looking for a legitimate operator to sell their timeshare.

For resorts and developers looking to recover their inventory currently in the secondary market, TBA manages an innovative inventory recovery service available exclusively to resorts and HOAs—providing a simple and inexpensive method of obtaining inventory.

TBA has been a Featured Reseller of Wyndham Vacation Resorts since 2015, providing assistance and resources to owners who wish to resell their timeshare interest. The company is also a member of the National Association of Realtors with an A+ rating from the Better Business Bureau.

Our combined 50 years of experience in the timeshare resale sector gives consumers the confidence they need to either transition out of their ownership or find the perfect timeshare to suit their vacation needs. Our licensed agents do all the work—matching sellers with buyers and taking care of all the paperwork. Our full service operation takes all of the stress and hassle out of the process.

Wes Kogelman is the primary point of contact and initial investor in Timeshare Broker Associates. With 20 years of industry experience, Wes is responsible for the business development and industry outreach initiatives of the company.

He has been an integral part of the development of the online timeshare resale market through his original role in 2000 as a founder of one of the leading internet advertising and marketing companies in the country for timeshare owners who seek to sell or rent their timeshare. Wes' entrepreneurial nature led him to develop one of the first industry-dedicated platforms allowing owners to interact on the internet to buy, sell and rent timeshares.

For his charitable efforts, Wes was named a Paul Harris Fellow by the Rotary Club Foundation in 2012 in recognition of his contributions made to The Rotary Foundation. He is also on the Board of Directors of Community Business Members Care, a non-profit group that has held fundraising events to support Big Brothers Big Sisters of Greater Nashua, the Make-A-Wish Foundation of New Hampshire, the Boys & Girls Club of Souhegan Valley and City Arts Nashua.

Wes holds a Bachelor's Degree in Management from the University of Tampa and an MBA from Rivier College in Nashua, New Hampshire.

