

www.fidelityresales.com



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Fidelity Real Estate Agency, popularly known as **Fidelity Resales**, offers a full suite of comprehensive timeshare resale services to developers, homeowners associations, individual owners, and prospective buyers. Their seasoned team of in-house real estate agents are devoted to stringent ethical standards in all aspects of the business, providing superlative customer service and the utmost transparency. Fidelity Resales handles transactions throughout the United States, as well as international resorts worldwide. This has earned the company full accreditation and an "A+" rating from the Better Business Bureau. Their mission is to always put the customer first, provide the best quality services and be the beacon of the timeshare resale industry.

Fidelity's parent company and sister brands work synchronously to deliver a wide range of unparalleled services. As technology continues to change the world, they remain front and center as trailblazers in the industry with a list of partnerships that reads like a who's who in the hospitality space. Fidelity has preferred broker relationships with most major branded developers. Together, they uniquely utilize multiple distribution channels and innovative wholesale relationships to sell and facilitate the transfer of inventory to the benefit of developers, consumers, and the timeshare industry as a whole. Driven by honest values, an amazing culture, and consistent revenue growth, they're out to disrupt the timeshare resale market.

With over 20 years of experience, Fidelity also offers exceptional brokerage services to individual owners and buyers. The Fidelity agents are focused on timely and secure communication, which ensures that the resale process is executed smoothly and with the utmost client satisfaction. Between the agents and in-house contracts department, Fidelity negotiates pricing and terms, prepares contracts between buyers and sellers, confirms ownership information with resorts, prepares necessary documents, completes any required ROFR, and helps protect all funds from the Buyer and Seller by only utilizing "A" rated title companies who place all funds in fully insured escrow accounts.

Fidelity's Owner, **Bert Blicher**, has been in the timeshare business for over 40 years. He is a former Chairman of ARDA and the first recipient of their Lifetime Achievement Award. He is the former CEO of The Oxford First Corporation, a NYSE company that had a major timeshare financing division. In the 1990's, Blicher went into the timeshare development and management side of the industry developing resorts in Palm Beach Shores, FL; Branson, MO; Saint Maarten's; and the Bahamas. As the owner of the largest timeshare resale companies, Timeshares Only and Fidelity Real Estate, Bert perpetuates his vision for the future of the timeshare industry, improving it for owners and developers alike.

