

www.fidelityresales.com



Bert Blicher, RRP

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Fidelity Real Estate Agency, popularly known as **Fidelity Resales**, offers a full suite of comprehensive timeshare resale services to developers, home owners associations, individual owners, and prospective buyers. Their seasoned team of in-house real estate agents is licensed by the state of Florida and devoted to stringent ethical standards in all aspects of the business, providing superlative customer service and the utmost transparency. Fidelity Resales handles transactions throughout the 50 states, as well as international resorts worldwide. This has earned the company full accreditation and an "A+" rating from the Better Business Bureau.

Fidelity has preferred broker relationships with major branded developers. Together, they uniquely utilize multiple distribution channels and innovative wholesale relationships to sell and facilitate the transfer of inventory to the benefit of developers, buyers, and the timeshare industry as a whole.

With fifteen years' experience, Fidelity also offers exceptional brokerage services to individual owners and buyers. The Fidelity agents are focused on timely and secure communication, which

ensures that the resale process is executed smoothly and with the utmost client satisfaction. Between the agents and in-house contracts department, Fidelity negotiates pricing and terms, prepares contracts between buyers and sellers, confirms ownership information with resorts, prepares necessary documents, completes any required ROFR, and helps protect all funds from the Buyer and Seller by only utilizing "A" rated title companies who place all funds in fully insured escrow accounts.

CEO **Bert Blicher** has been in the timeshare business for over 35 years. He is a former Chairman of ARDA and the first recipient of their Lifetime Achievement Award. He is the former CEO of The Oxford First Corporation, a NYSE company that had a major timeshare financing division. In the 1990's, Oxford was sold and Blicher went into the timeshare development and management side of the industry developing resorts in Palm Beach Shores, FL, Branson, MO, St. Martin, and the Bahamas. Recently, he entered the timeshare resale side by purchasing the largest timeshare resale companies: Timeshares Only and Fidelity Real Estate Agency.

