

[www.firstam.com](http://www.firstam.com)



**Wayne Sobien**

*President, Vacation Ownership Services Division*

[wsobien@firstam.com](mailto:wsobien@firstam.com)

Founded in 1889, **First American Title Insurance Company** has spent 125 years perfecting its craft, to make all of the pieces of a real estate transaction come together in a seamless and efficient manner.

It was upon this foundation of experience and excellence that our vacation ownership services division was built. We have spent almost two decades honing our skills, expertise, and capacity. We can proudly boast that we have the largest staff of any underwriter devoted exclusively to servicing the vacation ownership industry. Each decision we have made as a division has been with our business partners' best interests in mind. First American Title has cultivated an expert team—not only from the title insurance industry but also from the vacation ownership industry, the banking industry and the legal industry—to provide the widest range of diversified talent to partner with our clients. Equally as strategic as the teams we have built, we have selected the prime vacation ownership locations of Orlando, Honolulu, Las Vegas and San Diego in which to place our offices, supporting our clients where they are now and where they are growing.

Over these many years, we have become experts in the development of new structures and formats within the vacation ownership industry, such as the use of trusts and asset-light structures.

We have taken the lead in developing highly efficient systems that are custom designed to operate in the high-volume, fast paced world of vacation ownership.

We pride ourselves on our ability to not only collaborate with clients to tailor fit services meeting their current needs but also offer a dynamic and forward-thinking team to anticipate future opportunities and create solutions to safeguard and promote our client's interests.

It gives us immeasurable pride when we hear the very best business leaders in the vacation ownership industry refer to us as their partner. This is a title and a relationship that we do not take lightly. We understand that our 125-year-old foundation combined with our reputation as a good corporate citizen and industry partner is something we must work to improve and protect.

FATIC continues to be honored by its overwhelming acceptance by the vacation ownership world. We look forward to partnering in the success and growth of this dynamic industry for years to come.

We are First American Title Insurance Company Vacation Ownership Services.



*First American  
Title Insurance Company*

VACATION OWNERSHIP SERVICES

