

WESTGATE RESORTS

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Jared Saft

Chief Business Officer

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Westgate Resorts is one of the world's largest privately-held hospitality companies with a portfolio of 27 resorts, hotels & casinos across 10 states. Westgate's resorts & hotels encompass more than 14,500 luxury villas and hotel rooms in a variety of high-volume destination tourism markets including Miami, Orlando, River Ranch and Cocoa Beach, Florida; New York City, New York; Park City, Utah; Las Vegas, Nevada; Gatlinburg and Pigeon Forge, Tennessee; Myrtle Beach, South Carolina; Williamsburg, Virginia; Branson, Missouri; Mesa, Arizona; Tunica, Mississippi.

In addition to Westgate's resort properties, Westgate also owns and operates over 90 diverse restaurants, retail shops and destination health spas across the United States including the Westgate Cocoa Beach Pier, Edge Steakhouse, Drafts Burger Bar and Serenity Spa by Westgate.

In 2014, Westgate purchased the former Las Vegas Hilton and has spent over \$200 million transforming it into Westgate Las Vegas Resort & Casino, a legendary world-class resort, offering a unique blend of amenities and excitement with all your favorite table games, hottest slots on the market, incredible restaurants, endless entertainment, more than 225,000 square feet of meeting space and the world's largest Race & Sports SuperBook®. Westgate Las Vegas Resort & Casino boasts 2,700 suites and hotel rooms, 300 timeshare villas, Nevada's largest sports wagering system and one of the largest indoor 4K LED screens in the world. The luxurious resort provides a range of culinary adventures with eight restaurants, including the world-famous Benihana.

Guests may also enjoy live performances at Westgate Cabaret or the 1,600 seat International Theater where legendary entertainer Barry Manilow currently performs in residency throughout the year.

Jared Saft currently serves as the Chief Business Officer of Westgate Resorts. Mr. Saft is responsible for overseeing Westgate's companywide Business & Product Development, Resort/Hotel/Entertainment Sales & Marketing, Inventory/Yield Management, eCommerce/Internet Marketing, Call Center Operations and Developer Services. Throughout Mr. Saft's 14-year career at Westgate, he has worked in Finance, Analytics, Sales & Marketing as well as Operations in various positions throughout the company.

Mr. Saft is currently a member of the Executive Committee and Board of Directors of the American Resort Development Association (ARDA) and has previously served as an Adjunct Professor of Hospitality at the Rosen School of Hospitality at the University of Central Florida and as a member of the Arena Football League (AFL) Board of Directors.

Prior to Westgate, Mr. Saft worked as a Consultant in Providence, Rhode Island on hospitality & government-related projects and as an Aide in the United States Congress in Washington, D.C.

Mr. Saft received his Master's degree from Brown University in Providence, Rhode Island and his Bachelor's degree from Emory University in Atlanta, Georgia.



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