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**Foley & Lardner LLP** looks beyond the law to focus on the constantly evolving demands facing our clients and their industries. With over 1,100 lawyers in 24 offices across the United States, Mexico, Europe, and Asia, Foley approaches client service by first understanding our clients' priorities, objectives, and challenges. We work hard to understand our clients' issues and forge long-term relationships with them to help achieve successful outcomes and solve their legal issues through practical business advice and cutting-edge legal insight. Our clients view us as trusted business advisors because we understand that great legal service is only valuable if it is relevant, practical and beneficial to their businesses.

On April 1, 2018, Foley combined with Gardere, Wynne & Sewell LLP. The combined firm operates as "Foley Gardere" in Austin, Dallas, and Houston, and as "Foley Gardere Arena" in Mexico City through its subsidiary, Gardere, Arena y Asociados, S.C. All other offices operate as Foley & Lardner LLP.

#### **Our Hospitality & Leisure Industry Team**

When you are in the hospitality business, providing your guests and customers with world-class service and experiences is always the goal. We share your focus on client satisfaction, which has earned us recognition for our legal skills and client service. Our multidisciplinary Hospitality & Leisure Industry Team prides itself on delivering industry-specific services related to golf courses, clubs, hotels and restaurants, resorts, and timeshare/fractional ownership and timeshare properties. We can assist you with both day-to-day operational issues as well as your most difficult legal challenges.

We understand that the hospitality industry has multiple components and we have organized our practice to address all facets of the industry. As you would expect from a large international law firm, our multidisciplinary team of attorneys is your single source for answers to any of your most pressing legal issues.

**Dan Bachrach** focuses his practice on the condominium, resort, and hospitality industry, including residential, commercial, and mixed-use condominiums, timeshare, private residence clubs, fractional projects, and travel packages. His experience includes structuring and development of condominiums, cooperatives, and vacation ownership projects and preparation of legal and registration documents for such projects. He has worked with and advised many of the significant and globally recognized developers and management companies in the vacation ownership industry. He has also assisted clients in complying with multijurisdictional regulations.

**Bill Guthrie** focuses his practice on the condominium, resort, and hospitality industries, including structuring and development of planned unit developments, condominiums, vacation ownership projects, fractional projects, and clubs for many major brand participants in the industry. He has also been actively involved in the creation of multiple mixed-use development projects, including retail, hotel, office condominium, residential condominium, timeshare, fractional, membership club, golf, and other amenities. He advises and works closely with globally recognized developers, lenders, managers, and exchange services groups.

